



**CITY OF PLANO  
COUNCIL AGENDA ITEM**

<b>CITY SECRETARY'S USE ONLY</b>				
<input type="checkbox"/> Consent <input type="checkbox"/> Regular <input type="checkbox"/> Statutory				
Council Meeting Date:		5/24/10		
Department:		Purchasing		
Department Head		Mike Ryan		
Agenda Coordinator (include phone #): <b>Aimee Storm Ext 7248</b>				
<b>CAPTION</b>				
Bid No. 2010-62-C for a one (1) year contract with three (3) optional one year renewals for the purchase of Ammunition for the Police Department; to Precision Delta Corp in the estimated annual amount of \$5,482, GT Distributors Inc. in the estimated annual amount of \$19,820, and Barney's Police Supplies in the estimated annual amount of \$76,000 and authorizing the City Manager to execute all necessary documents.				
<b>FINANCIAL SUMMARY</b>				
<input type="checkbox"/> NOT APPLICABLE <input checked="" type="checkbox"/> OPERATING EXPENSE <input type="checkbox"/> REVENUE <input type="checkbox"/> CIP				
FISCAL YEAR:	09/10, 10/11, 11/12, 12/13, 13/14	Prior Year (CIP Only)	Current Year	Future Years
		<b>TOTALS</b>		
Budget		0	105,000	400,764
Encumbered/Expended Amount		0	0	0
This Item		0	-64,268	-400,764
<b>BALANCE</b>		<b>0</b>	<b>40,732</b>	<b>0</b>
<b>FUND(S):    GENERAL FUND</b>				
<p><b>COMMENTS:</b> This item approves price quotes for various types of ammunition. The estimated 2009-10 expenditure for ammunition to be purchased from this contract is \$64,268. Future expenditures will be made by the Police Department within the annual budget appropriations, at an estimated annual expenditure of \$100,191 per year for the ammunition(s) covered under this contract.</p> <p><b>STRATEGI PLAN GOAL:</b> Ammunition purchasing contracts relate to the City's Goal of "Financially Strong City with Service Excellence".</p>				
<b>SUMMARY OF ITEM</b>				
The City solicited bids for ammunition and received three bids. This contract is being awarded to the lowest responsive, responsible bidder on each line item, therefore staff recommends the purchase of ammunition from Precision Delta Corp in the estimated annual amount of \$5,482, GT Distributors Inc. in the estimated annual amount of \$19,820, and Barney's Police Supplies in the estimated annual amount of \$76,000.				
List of Supporting Documents: Memorandum			Other Departments, Boards, Commissions or Agencies	



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## **MEMORANDUM**

**DATE:** April 30, 2010  
**TO:** Gregory W. Rushin, Chief of Police  
**FROM:** Ed Drain, Assistant Chief  
**SUBJECT:** 2010-62-C Ammunition Price Agreement

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The Police Department Training Unit has evaluated the bids for 2010-62-C, a price agreement for annual, and fixed-price ammunition purchases for the Police Department. Bids from each vendor were evaluated for their ability to meet the specifications and low bid requirements for each of the 10 items listed in our specifications.

We have transitioned to using leadless or lead-free training ammunition (Items 1, 7, 8, 9, 10) on our range where possible. Leadless and lead-free ammunition costs are only minimally higher than comparable lead ammunition for most of the ammunition types we use. One exception is .223 caliber rifle ammunition which cost approximately 200% more than comparable lead ammunition. However, reducing our lead use at the range reduces the number of employees that require periodic lead blood testing and the need to conduct additional air quality tests. Leadless and lead-free ammunition also reduces the likelihood of extensive environmental clean-up and reduces our liability associated with the range. Therefore, while costs for leadless and lead-free ammunition are higher in the short-run, we anticipate our overall costs associated with firearms training will be lower in the long-run. We will remain within our FY 2010/2011 budgeted amount for ammunition even with the additional cost for leadless and lead-free training ammunition

**FINDINGS:** The Police Department wishes to purchase ammunition on an as-needed basis from the vendor with the lowest, responsive and responsible bid for each individual item. No single vendor meets all specifications for all 10 items, nor did any single vendor submit the lowest responsive and responsible bid for all items.

**RECOMMENDATIONS:** The Police Department recommends awards for Price Agreement #2010-62-C (Ammunition) as follows:

- Items 1, 2, 3, 4, 5, 6      Precision Delta Corp. \$5,482
- Items 8, 9, 10      GT Distributors \$19,820
- Item 7      Barney's Police Supplies \$76,000

Bailey's House of Guns was nonresponsive.