



CITY OF PLANO COUNCIL AGENDA ITEM

CITY SECRETARY'S USE ONLY					
<input type="checkbox"/> Consent <input type="checkbox"/> Regular <input type="checkbox"/> Statutory					
Council Meeting Date:		7/25/2016			
Department:		Technology Services			
Department Head		Chris Chiancone			
Agenda Coordinator (include phone #): Corey Isaacs x7134					
CAPTION					
RFP No. 2016-0383-C for the purchase of a hyper converged server/storage solution with a five-year maintenance agreement for Technology Services to EST Group, LLC., in the amount of \$1,995,171, and authorizing the City Manager or his designee to execute all necessary documents.					
FINANCIAL SUMMARY					
<input type="checkbox"/> NOT APPLICABLE <input type="checkbox"/> OPERATING EXPENSE <input type="checkbox"/> REVENUE <input checked="" type="checkbox"/> CIP					
FISCAL YEAR:	2015-16 & 2016-17	Prior Year (CIP Only)	Current Year	Future Years	TOTALS
Budget	0	600,000	1,900,000	2,500,000	
Encumbered/Expended Amount	0	0	0	0	
This Item	0	-414,195	-1,580,976	-1,995,171	
BALANCE	0	185,805	319,024	504,829	
FUND(S): TECHNOLOGY IMPROVEMENT FUNDS					
<p>COMMENTS: Funding for this item is planned in the 2016-17 Technology Improvements CIP. Purchase of a scalable hyper converged server/storage solution including maintenance and support for five years, in the amount of \$1,995,171, will leave a total project balance of \$504,829 available for acquisition and implementation related to this or other future technology projects.</p> <p>STRATEGIC PLAN GOAL: Obtaining a server/storage solution to modernize technology, increase productivity, and assure redundancy relates to the City's goal of a Financially Strong City with Service Excellence.</p>					
SUMMARY OF ITEM					
See Recommendation Memo					
List of Supporting Documents:			Other Departments, Boards, Commissions or Agencies		
Recommendation Memo					
RFP Recap					

Date: July 14, 2016

To: Diane Palmer-Boeck, Director of Procurement and Project Management

From: Chris Chiancone, Chief Information Officer

Subject: Award of RFP No. 2016-0383-C Hyper-Converged Server/Storage Solution

The City of Plano is currently modernizing their technology presence to accommodate future state needs and support explosive growth. The City has developed a NextGen program to modernize technology, increase productivity, and leverage redundancy; while, reducing cost and rework. As part of this program, we have identified compute and storage as an integral part of the modernization, and released a Request for Proposals on May 24, 2016. The request solicited proposals from all vendors that could support:

- Native hyper-converged technology, broken into 4 heterogeneous clusters, of unlimited scalability.
- Support for VM and Hyper Converged virtualization technology
- Inline Compression, Deduplication, and Map Reduce opportunities
- All in one solution in business for at least 3 years
- Data Path Redundancy
- Multi-Site Operability with a single entry point for all administration
- Reduced overhead with administration, specifically leveraging continuous availability of data across different sites during planned maintenance or disaster through synchronous replication
- 5 Years of 24x7 dispatched support and software support
- Professional training on system administration with certification tracks and CEU (continuing education credits)
- Professional services for migration and documentation

The RFP was posted for 21 business days and received in Purchasing prior to June 22, 2016 @ 3:00 P.M. Central Time. Purchasing then distributed material to four (4) voting members from Technology Services, with non-voting representation from the Procurement and Project Management department. The group reviewed the proposals for 10 business days, then completed and scored the proposals on July 8, 2016.

The evaluation was based on the following criteria:

- Proposed Solution and Work Plan/Project Management (40%)
- Proven ability of Proposer to Supply Solution (10%)
- Experience Providing Post Installation Support (10%)
- Cost (40%)

The evaluation resulted in EST Group, LLC receiving the highest overall score and it is recommended that the award of the contract be made to EST Group, LLC, as they provided the best value for the City considering the relative importance of the evaluation criteria and weights. The solution, experience,

price, and ability EST Group, LLC was equal to or better than the other proposers as they demonstrated the best understanding of our City's needs.

The best and final offer is \$1,995,170.68 which includes infrastructure, maintenance, and support for five (5) years and will scale with our organizations' growth as new initiatives get under way. This proposal supports current infrastructure requirements with an additional 25% for re-architecture and operational capacity growth.

The Hyper-Converged Server/Storage Solution is essential for leveraging modern technology and increased scalability. This solution will also allow for sun setting of physical servers, decreasing future replacement server cost, migrate off of legacy storage, decrease power consumption, and decrease administrative burden.

CITY OF PLANO

RFP No. 2016-0383-C

Hyper Converged Server/Storage Solution

RFP Recap

Proposal Opening Date/Time: June 22, 2016 @ 3:00 PM

Number of Vendors Notified: 5,247

Vendors Submitting "No Bids": 0

Number of Proposals Submitted Non-Responsive: 1

Number of Proposals Submitted: 3

Vendor Name

EST Group, LLC

Blue Line Services, LLC

Proposal

\$1,693,798.56

\$2,294,345.00

Best and Final Offers Requested

EST Group, LLC

Amount

\$1,995,170.68

Recommended Vendor(s):

EST Group, LLC with their Best and Final Offer of \$1,995,170.68.

Corey Isaacs

Corey Isaacs, Contract Specialist

July 14, 2016

Date