



# CITY OF PLANO COUNCIL AGENDA ITEM

<b>CITY SECRETARY'S USE ONLY</b>				
<input type="checkbox"/> Consent <input type="checkbox"/> Regular <input type="checkbox"/> Statutory				
Council Meeting Date:		July 27, 2015		
Department:		Parks & Recreation		
Department Head		Amy Fortenberry		
Agenda Coordinator (include phone #): <b>Teresa Shelstad ext: 7539</b>				
<b>CAPTION</b>				
To approve the purchase of strength equipment for the Tom Muehlenbeck Recreation Center in the amount of \$61,260 from Marathon Fitness through an existing contract/agreement with BuyBoard and authorizing the City Manager to execute all necessary documents. (BuyBoard Contract 413-12)				
<b>FINANCIAL SUMMARY</b>				
<input type="checkbox"/> NOT APPLICABLE <input checked="" type="checkbox"/> OPERATING EXPENSE <input type="checkbox"/> REVENUE <input type="checkbox"/> CIP				
FISCAL YEAR:	<b>2014-15</b>	<b>Prior Year (CIP Only)</b>	<b>Current Year</b>	<b>Future Years</b>
		<b>TOTALS</b>		
Budget		0	350,000	0
Encumbered/Expended Amount		0	-227,672	0
This Item		0	-61,260	0
BALANCE		0	61,068	0
<b>FUND(s):</b> RECREATION EQUIPMENT REPLACEMENT FUND				
<b>COMMENTS:</b> Funds are available in the FY 2014-15 Recreation Equipment Replacement Fund for the purchase of fitness equipment that has reached the end of its useful life. <b>STRATEGIC PLAN GOAL:</b> Periodic replacement of fitness equipment at Plano recreation facilities relates to the City's Goals of Financially Strong City with Service Excellence.				
<b>SUMMARY OF ITEM</b>				
The City is authorized to purchase from a local cooperative organization pursuant to Chapter 271 Subchapter F of the Local Government Code and by doing so satisfies any State Law requiring local governments to seek competitive bids for items.				
List of Supporting Documents:			Other Departments, Boards, Commissions or Agencies	
Recommendation Memo				
Cooperative Quote Recap				

**Date:** June 17, 2015  
**To:** Diane Palmer-Boeck, Chief Purchasing Officer  
**Copy:** Colette Hall, Recreation Services Manager; Amy Fortenberry, Parks & Recreation Director  
**From:** Ron Smith, Recreation Superintendent  
**Subject:** Replacement of Strength Equipment at Tom Muehlenbeck Center

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Due to heavy use, the time has come to replace the original strength equipment at the Tom Muehlenbeck Recreation Center, purchased in 2007. In compliance with Purchasing guidelines, the Department obtained the following quotes from leading suppliers:

- |  |          |
|--|----------|
| • Fitness in Motion ( <i>Matrix</i> brand equipment) | \$47,939 |
| • Marathon Fitness ( <i>Precor</i> brand equipment)  | \$61,260 |
| • Comm Fit ( <i>Cybex</i> brand equipment)           | \$70,767 |

The Department's recommendation is to replace the original and outdated *Cybex* equipment with the new line of *Precor* equipment. The *Precor* line is approximately \$9,000 lower than the competing *Cybex* line. Though the *Matrix* line is \$13,000 cheaper, justification to go with *Precor* over the *Matrix* brand includes:

- The *Precor* line of machines specified in the quote is designed for high traffic, high use facilities, like the Tom Muehlenbeck Center; the "Versa" line of *Matrix* machines is not designed for heavy use, and may compromise equipment longevity.
- According to Departmental staff at the Liberty and Carpenter facilities (where *Matrix* equipment was used previously), the *Precor* repairs/replacement parts process is superior and timelier than *Matrix* translating to less down time and happier patrons.
- The *Precor* line is manufactured in a LEEDS qualified and ISO certified factory. *Precor* machines leave the factory in one piece, fully tested and welded in place, lending to higher stability and less maintenance over time. *Matrix* machines are packaged and shipped with "assembly required," including numerous bolt-together frame parts, compromising stability over time.
- *Precor* machines are smaller by comparison to the *Matrix* machines, allowing for better use of valuable floor space and accommodating more patrons. For example the *Matrix* Converging Chest Press is 57.6" wide vs the *Precor* at 49" wide. The *Matrix* Bicep Curl is 62.8" wide vs the *Precor* at 44" wide.
- *Precor's* instructional placards reflect the growing number of non-English speaking users visiting our facilities. There are no words requiring translation on the placards - just large picture and schematics, making for a user-friendly experience. There is a QR code on the placard for users that need instruction to easily watch a tutorial on the use of the machine. *Matrix* does not have this feature.
- *Precor* machine's do not add superfluous displays or counters, thus keeping a traditional "strength equipment" look, feel and function; The *Matrix* units utilize separate, battery-operated "rep counter" displays, not hard-wired into the power supply of the unit, thus creating a secondary source of maintenance apart from the machine itself.

The funds for this purchase are available through the Department's Equipment Replacement Fund, 071-904-8416, which was set up in 2009 for the purpose of replacing fitness equipment on a consistent basis. This fund's revenue comes directly from a portion of each membership sold. Should the department not be able to purchase this equipment, a drop in membership sales would occur, likely resulting in a significant increase in General Fund subsidies.

**CITY OF PLANO**  
**SOLICITATION NO. 2015-304-O**  
**Replacement of Strength Equipment at Tom Muehlenbeck Recreation Center**  
**COOPERATIVE QUOTE RECAP**

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**Number of Vendors Contacted:** 3

**Vendors Submitting "No Bids":** 0

**Quotes Deemed Nonresponsive:** 0

**Number of Responsive Quotes Submitted:** 3

Fitness In Motion: Matrix brand equipment quoted  
BuyBoard Contract: 413-12 \$47,939

Marathon Fitness: Precor equipment quoted  
BuyBoard Contract: 413-12 \$61,260

Comm Fit: Cybex brand equipment quoted  
BuyBoard Contract: 413-12 \$70,767

**Recommended Cooperative Quote (Parks & Recreation recommendation attached):**

Marathon Fitness: Precor equipment quoted  
BuyBoard Contract: 413-12 \$61,260

*Teresa Shelstad*

*July 8, 2015*

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Teresa Shelstad  
Buyer I

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Date