



**CITY OF PLANO
COUNCIL AGENDA ITEM**

CITY SECRETARY'S USE ONLY				
<input type="checkbox"/> Consent <input type="checkbox"/> Regular <input type="checkbox"/> Statutory				
Council Meeting Date:		8/13/12		
Department:		Technology Services		
Department Head		David Stephens		
Agenda Coordinator (include phone #): Earl Whitaker x7074				
CAPTION				
CSP No. 2012-84-B for the purchase of a Storage Virtualization, Disaster Recovery & Upgrade Solution, for Technology Services from Lumenate Technologies, LP, in the amount of \$494,082, and authorizing the City Manager to execute all necessary documents.				
FINANCIAL SUMMARY				
<input type="checkbox"/> NOT APPLICABLE <input checked="" type="checkbox"/> OPERATING EXPENSE <input type="checkbox"/> REVENUE <input type="checkbox"/> CIP				
FISCAL YEAR: 2011-12	Prior Year (CIP Only)	Current Year	Future Years	TOTALS
Budget	0	1,650,000	0	1,650,000
Encumbered/Expended Amount	0	-275,000	0	-275,000
This Item	0	-494,082	0	-494,082
BALANCE	0	880,918	0	880,918
FUND(S): TECHNOLOGY FUND				
<p>COMMENTS: Funds are available in the 2011-12 Technology Fund budget for network storage and disaster recovery projects. The balance of funds will be used for other items related to these projects.</p> <p>STRATEGIC PLAN GOAL: Providing business continuity with upgraded network storage and improved disaster recovery capabilities relates to the City's Goal of Financially Strong City with Service Excellence.</p>				
SUMMARY OF ITEM				
Staff recommends the proposal of Lumenate Technologies, LP, in the amount of \$494,082, be accepted as the best value proposal, and conditioned upon timely execution of any necessary contract documents for the Storage Virtualization, Disaster Recovery & Upgrade Solution.				
List of Supporting Documents: Award Memo, Bid Recap			Other Departments, Boards, Commissions or Agencies NA	

Memo

Date: 7/19/2012

To: Diane Palmer-Boeck, Chief Purchasing Officer

From: David Stephens, Director Technology Services

RE: Storage Virtualization, Disaster Recovery & Upgrade Solution
(CSP 2012-84-B)

Technology Services proposes purchasing a storage virtualization, disaster recovery and upgrade solution from Lumenate Technologies, LP. Lumenate Technologies, LP is a reseller of the NetApp hardware and software and was chosen as the vendor of choice based upon responses to CSP 2012-84-B. Lumenate Technologies, LP was selected from the five respondents to this CSP.

The purpose of this procurement is to allow Technology Services to upgrade its network storage and improve its disaster recovery capabilities. This procurement will include hardware, software and services to upgrade equipment that is over 6 years old and is nearing the end of the original manufacturer support. Due to the age of the equipment we will soon be unable to obtain manufacturer support for the current equipment. This may lead to an increased risk of service interruption causing a decrease in productivity from employees and a degradation of service to our citizens. The new equipment will allow Technology Services to provision network storage to support the future requirements for the City of Plano employees and the associated services to the citizens.

The expenditure for the hardware, software and services included in this procurement and five years of maintenance on the hardware and software is \$494,081.74.

CITY OF PLANO

CSP NO. 2012-84-B CSP Storage Virtualization, Disaster Recovery & Upgrade Solution CSP RECAP

CSP opening Date/Time: March 19, 2012 @ 3:00 PM

Number of Vendors Notified: 10,404

Vendors Submitting "No Bids": 5

Number of Proposals Considered: 5

Luminate Technologies, LP	\$494,081.74
Clear Technologies	\$625,422.67
FlexSolv Networks	\$837,545.53
Mobius Partners	\$966,216.47
AT&T Global Business Solutions	\$2,640,150.00

Proposals Received - Not Considered: 1

Recommended Vendor(s):

Luminate Technologies, LP	\$494,081.74
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Earl S. Whitaker

July 24, 2012

Earl S. Whitaker, Buyer Supervisor

Date