



CITY OF PLANO COUNCIL AGENDA ITEM

CITY SECRETARY'S USE ONLY					
<input type="checkbox"/> Consent <input type="checkbox"/> Regular <input type="checkbox"/> Statutory					
Council Meeting Date:		10-14-2013			
Department:		Public Works			
Department Head		Gerald Cosgrove			
Agenda Coordinator (include phone #): Nancy Corwin X7137					
CAPTION					
Bid No. 2013-222-C for a one (1) year contract with three (3) City optional renewals to purchase supply of water meters for Public Works, Customer & Utility Billing, and Inventory Control and Asset Disposal (ICAD) to HD Supply Waterworks, Ltd in the estimated annual amount of \$348,666 and authorizing the City Manager to execute all necessary documents.					
FINANCIAL SUMMARY					
<input type="checkbox"/> NOT APPLICABLE <input checked="" type="checkbox"/> OPERATING EXPENSE <input type="checkbox"/> REVENUE <input type="checkbox"/> CIP					
FISCAL YEAR:	2013-14, 2014-15, 2015-16, 2016-17	Prior Year (CIP Only)	Current Year	Future Years	TOTALS
Budget		0	583,315	1,045,998	1,629,313
Encumbered/Expended Amount		0	0	0	0
This Item		0	-348,666	-1,045,998	-1,394,664
BALANCE		0	234,649	0	234,649
FUND(S): WATER & SEWER FUND; WAREHOUSE FUND					
<p>COMMENTS: This item establishes an annual contract for Water Meter purchases and approves price quotes. Expenditures will be made in the Meter Services, Utility Billing Field Services, and Warehouse Inventory cost centers based on need within the approved budget appropriations for each year of the contract. The estimated expenditure for Water Meters to be purchased from this contract for FY 2013-14 is \$348,666. Future purchases will be made within annually approved budget appropriations at an estimated annual expenditure of \$348,666 per year for fiscal years 2014-15, 2015-16 and 2016-17. The remaining budget funds will be used for other meter maintenance parts and supplies.</p> <p>STRATEGIC PLAN GOAL: Contracts for new and replacement Water Meters relate to the City's Goals of Financially Strong City with Service Excellence.</p>					
SUMMARY OF ITEM					
Staff recommends approval of a one (1) year contract with three (3) City optional renewals to purchase supply of water meters for Public Works, Customer & Utility Billing, and Inventory Control and Asset Disposal (ICAD) from HD Supply Waterworks, Ltd (Line 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13) in the estimated annual amount of \$348,666. (Bid No. 2013-222-C)					



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List of Supporting Documents: Award Memo, Bid Recap	Other Departments, Boards, Commissions or Agencies

Date: August 20, 2013
To: Nancy Corwin, Buyer
Thru: Gerald P. Cosgrove, PE, Director of Public Works
From: Gentry Strickland, Utility Operations Superintendent
Subject: Bid 2013-222-C Supply of Water Meters

I have completed the review and evaluation of proposals submitted in the above mentioned bid.

Mueller Systems is being deemed non-responsive as they took the following exceptions to our specifications:

- They did not allow for the City of Plano to reserve the right to accept or reject any/all price escalations which is an exception to the City of Plano's terms and conditions.
- The 1½" and 2" meters have nylon coated ductile iron bodies where our specifications require bronze bodies
- Nuts, bolts and gaskets are not included with the Turbine type meters where our specifications require they be included
- Repair or replacement of warranty covered meters is at the discretion of Mueller Systems where our specifications require only replacement with a new meter and state that rebuilt meters will not be accepted

Badger Meter is being deemed non-responsive as they took the following exceptions to our specifications:

- Nuts and bolts are stainless steel where our specifications require Grade A zinc
- Their turbo meters are warranted for only one year and six months where our specifications require two years
- Their compound meters are warranted for only one year and six months where our specifications require two years
- They did not allow for the City of Plano to reserve the right to accept or reject any/all price escalations which is an exception to the City of Plano's terms and conditions.
- They reserve the right to provide their newest product solutions as an alternative to the proposed products where our specifications state that meters cannot deviate from the specifications.

Aclara Technologies is being deemed non-responsive as they took the following exceptions to our specifications:

- Instructions for Bidding Section 22. Aclara does not agree that the City may purchase goods from another vendor at Aclara's expense.
- General Terms and Conditions Section 8. Price escalation. The price provided in Aclara's proposal is fixed through the initial term of the contract. Should the City desire to purchase additional equipment (due to expansion or replacement after the initial contract term, such equipment will be sold at Aclara's then current list price.

- General Terms and Conditions Section 9 Price Reduction Aclara considers many factors when pricing competitive bids as such Aclara is unable to offer most favored customer price adjustments.
- General Terms and Conditions Section 14 Delivery Promise Penalties. Aclara does not agree that the City may purchase goods from another vendor at Aclara's expense.

Zenner is being deemed non-responsive as the meters they proposed include registers which are not Absolute Encoded as required by the bid specifications.

All items proposed by HD Supply Waterworks meet the bid specifications. It is my recommendation the entire bid except for line item 14 and line item 15 be awarded to HD Supply Waterworks in the estimated amount of \$348,666.

Due to the specifications not referencing required warranty information for the Aclara Star MTU Model 501-8150D & Model 501-13715D, the Customer & Utility Services Department recommends not awarding line item 14 & 15 of the bid, and rebid those line items with updated specifications.

Failure to award this contract will result in the inability to purchase water meters for the maintenance of existing meters as well as the installation of meters for newly developed homes and businesses. Existing meters will begin to slow down and/or stop working completely. Newly developed homes and businesses will not have water service. Revenues will decrease significantly as consumed water will not be billed accurately.

CITY OF PLANO

Bid NO. 2013-222-C
Supply of Water Meters
Bid RECAP

Bid opening Date/Time: June 17, 2013 @ 2:00 PM

Number of Vendors Notified: 536

Vendors Submitting "No Bids": 0

Bids Evaluated Non-Responsive to Specification: 4

Number of Bids Considered: 1

HD Supply Waterworks	\$348,666.00
(Line 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13)	

Recommended Vendor(s):

HD Supply Waterworks	\$348,666.00
(Line 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13)	

Nancy Corwin

June 17, 2013
